



*Creating a Vision for Technology*



AUDIO | VISUAL  
SOLUTIONS

# About Conference Technologies, Inc.®



## OUR MISSION

Conference Technologies, Inc.® (CTI), established in 1988, is committed to providing quality solutions and superior customer service to our clients who work in the corporate, education, government/military, house of worship, healthcare, hospitality/entertainment, and stadium/arena markets.

CTI strives to have the strongest, most experienced and knowledgeable team of AV professionals specializing in the aspects of:

- Professional Audio
- Video Communication Applications
- Computer and Video Display Systems
- Audio Reproduction
- Integrated Control Systems
- Video Teleconference
- Coax/Fiber Optic and CAT5e Cabling
- Networks
- Projection
- Lighting
- Broadcast
- Video Production Systems

We are dedicated to excellence in sales, integration/installation, acoustic design/analysis, engineering/programming, and training. CTI's additional value services include: Consultation and Design, Videoconferencing Services, Rental & Staging, Maintenance and Repair Service, and Technical Support.

We strive to make technology integrate seamlessly with your business so that your company can grow. As your technology partner, when your company grows ours will grow with you; therefore, we will work hand in hand with you to support your growth. That is why we believe in making technology an asset for your business.

## TABLE OF CONTENTS

### About Conference Technologies, Inc.®

Mission.....	2
Who We Are.....	4

### Markets & Applications

Corporate .....	6
Education .....	6
Government/Military.....	6
House of Worship .....	8
Healthcare .....	8
Hospitality/Entertainment.....	9
Stadiums/Arenas .....	9

### Services

Consulting.....	10
System Design/Engineering .....	10
Acoustic Design/Analysis .....	10
Procurement & Administration Support.....	12
Installation/Integration. ....	12
Programming.....	12
User Training .....	13
Post Installation Service & Support.....	13
Videoconferencing Support.....	14
Rental & Staging .....	14

### CTI Area Locations and Services

Map .....	15
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# About Conference Technologies, Inc.®

## WHO WE ARE

For more than twenty years, Conference Technologies, Inc.® (CTI), has brought cutting edge, technologically advanced audiovisual support and solutions to our clients and audiences. Headquartered in St. Louis, Missouri, CTI has since expanded into operating eight offices throughout six states across the Midwest. The expansion has increased our capabilities to support projects with clients located in the United States as well as international locations.

CTI is an AV systems integrator that offers the client tailor-made solutions using the best suitable products to meet the client's needs and budgets. Our service technicians and sales team constantly keep up-to-date with the latest in market trends and changes in technology and assist customers to understand opportunities that AV provides.

Conference Technologies, Inc.® is a:

- Diamond-level Audiovisual Solutions Provider (AVSP), the highest level of certification designated by InfoComm International. Member firms can achieve this level only when 50% of their technical and customer-service staffs achieve Certified Technology Specialist (CTS) or higher status, and when they pledge to follow the AVSP Standard of Excellence.
- Member, the National Systems Contractors Association (NSCA), a participant in NSCA University (which offers courses on project management, business, sales, systems design and technology) and a user of the NSCA best-practices manual, Essentials of Systems Integration.
- Member and continuing education provider for the American Institute of Architects (AIA), which works to further the professionalism and certification of architects, engineers, and other related design professionals.
- Member and continuing education provider for the International Interior Design Association (IIDA), which works to advance the value of interior design, its leaders and its practitioners.
- Member, the International Facility Management Association (IFMA), the largest and most recognized association for professional facility managers.
- Member, Meeting Planners International, which provides educational and networking opportunities for the meeting and events industry.







Boeing – St. Louis, MO



# Markets and Applications



## CORPORATE

In today's corporate climate, effective communication is essential. Conference Technologies, Inc.® provides custom presentation, training, messaging and conferencing solutions that will help meet your business goals. Our certified industry professionals will accommodate your business culture and architectural vision, bringing your ideas to life with superb sound and video. CTI designs and builds:

- Executive Briefing Centers
- Training Facilities
- Video & Audio Distribution Systems
- Conferencing Spaces & Multi-purpose Conference Spaces
- Network Operations & Call Centers
- Lobbies & Corridors
- Fitness Centers
- Executive Offices
- Cafeterias
- Kiosks



## EDUCATION

CTI designs and installs video and audio systems tailored to the unique requirements of any educational facility. We can help you with individual multimedia systems, build or upgrade a campus or multi-campus AV network. Ask about the technologies we use in today's classrooms, such as distance learning and webcasting, video and audio conferencing, classroom control systems, remote asset management, help desk systems, projection and large screen displays, sound reinforcement, interactive white boards, room acoustics and noise control, and digital signage. We can provide the technology you need for:

- Classrooms
- Theaters
- Lecture Halls
- Cafeterias
- Gymnasiums
- Information Kiosks
- Student Unions
- Distance Learning Rooms



## GOVERNMENT & MILITARY

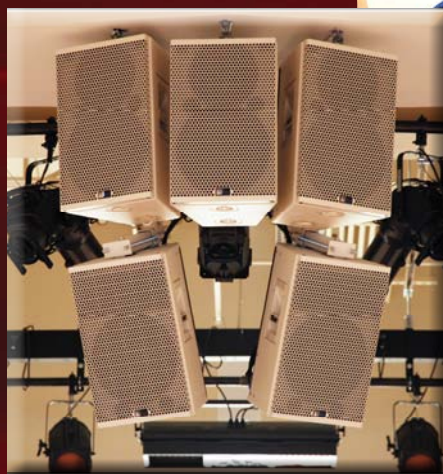
Local and national government, police, fire and military operations all depend on instant and accurate information. When there is no room for error or downtime, you can depend on CTI to provide exceptional AV solutions. We can help with your presentation, training, public information, and command and control needs in:

- Secure Videoconferencing Centers
- Public Meeting Areas
- Briefing Rooms
- Training Facilities
- Command and Control Centers
- Auditoriums
- Emergency Operation Centers
- Digital Signage
- Courtrooms





Greater Grace Church - St. Louis, MO



# Markets and Applications *(continued)*

## HOUSE OF WORSHIP

Clear sound and effective visuals are crucial in today's worship services and religious education. CTI can help you leverage technology to better serve God and your community. Our team of engineers is highly experienced with live sound and video, as well as specialized computer software designed for weekly services. CTI consultants can help you with sound reinforcement, projection systems, large format displays, electronic hymnals, worship presentation packages, lighting and dimming systems, cameras and camera controls, room and environmental acoustics, noise and vibration control, video and audio conferencing, classroom AV, and digital signage. We routinely work in:

- Sanctuaries
- Gymnasiums
- Auditoriums
- Cry Rooms
- Multi-Media Rooms
- Satellite Campuses
- Cafeterias or Cafés
- Broadcast Studios
- Classrooms



Blue Beacon – Salina, KS

## HEALTHCARE

At CTI, we understand the need for and requirements of specialized audiovisual systems in medical settings. We can help you design and install systems for video and voice communications, remote consultation and diagnosis, and interactive training, as well as more traditional classroom and meeting room AV. Our designs meet all federal and state standards for medical centers, and we are experienced with the higher safety and electronic emissions requirements of hospital environments. We design and build systems for:

- Operating Rooms
- Video and Audio Conferencing Rooms
- Surgical Suites
- Lobbies & Corridors
- Monitoring Centers
- Waiting Rooms
- Training Facilities
- Conference Rooms
- Distant Consultation



Graham Hospital – Canton, IL



## HOSPITALITY & ENTERTAINMENT

Video and sound can add a great deal of excitement to retail, hotel and entertainment environments. The engineers and consultants at CTI are well versed in the design and engineering of digital signage solutions, video walls, interactive kiosks, video over IP networks, and background music systems. We can include the latest remote diagnostics, monitoring, and service to keep your new system working smoothly. Get our design consultants involved in the early design stages to help maximize your investment. CTI integrates AV and network technology for:

- Hotels & Resorts
- Bars & Nightclubs
- Spas
- Concert Venues
- Casinos
- Theaters
- Race Tracks
- Theme Parks
- Restaurants
- Museums & Exhibits



Lawrence-Dumont Stadium – Wichita, KS

## STADIUMS & ARENAS

Sports and music fans expect the best sound and video when they go out to a game or concert. Conference Technologies, Inc.® installs and commissions dynamic large-scale audio systems, distributed video, and vibrant digital signage that will excite the crowds at any event. CTI offers the best in audio, video and automation technology, building systems that are easy to navigate and seamlessly wired to give you control at a single touch. We have years of experience in:

- Professional Sports Facilities
- Venue & Team Stores
- University & College Centers
- Concession Spaces
- Stadium Clubs & Suites



Nebraska Furniture Mart  
Omaha, NE

# Our Services



## CONSULTING

The first step in any audiovisual systems project is a thorough analysis of your needs.

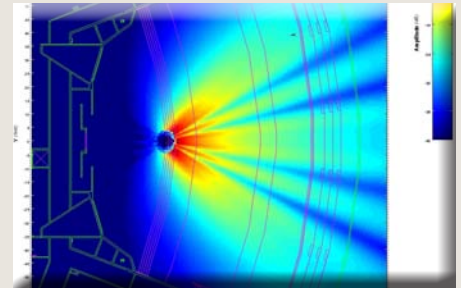
Our experienced certified staff will listen, question, evaluate, and discuss the limitless options we can offer you. A thorough breakdown of your project's requirements is vital in properly designing the technical, logistical, and budgetary parameters involved in your project.



## SYSTEM DESIGN & ENGINEERING

Our design engineers have extensive experience in the field, building, installing and using AV systems. Nearly all of them hold CTS, CTS-I or CTS-D certification from InfoComm International, earned through a combination of classroom and on-the-job experience. They also have expertise in computer-aided design, project management and a wide range of audio and video systems.

We deliver complete solutions with our approach to design build. Our clients experience cost saving benefits, reduced total project time and increased quality due to our effective approach to project management.



## ACOUSTIC DESIGN & ANALYSIS

Great sound is a missing element in too many presentation rooms.

Amphitheaters, concert halls, auditoriums and theaters are among the venues our acoustical design staff has experience with. We will use the latest software systems to build a computer model of your room and use it to optimize acoustical treatments and loudspeaker placement, helping us choose amplifiers, digital signal processors and other components. We also offer acoustical field-testing, sound dampening, mechanical noise control, noise and vibration measurement and monitoring, and environmental noise control and analysis.

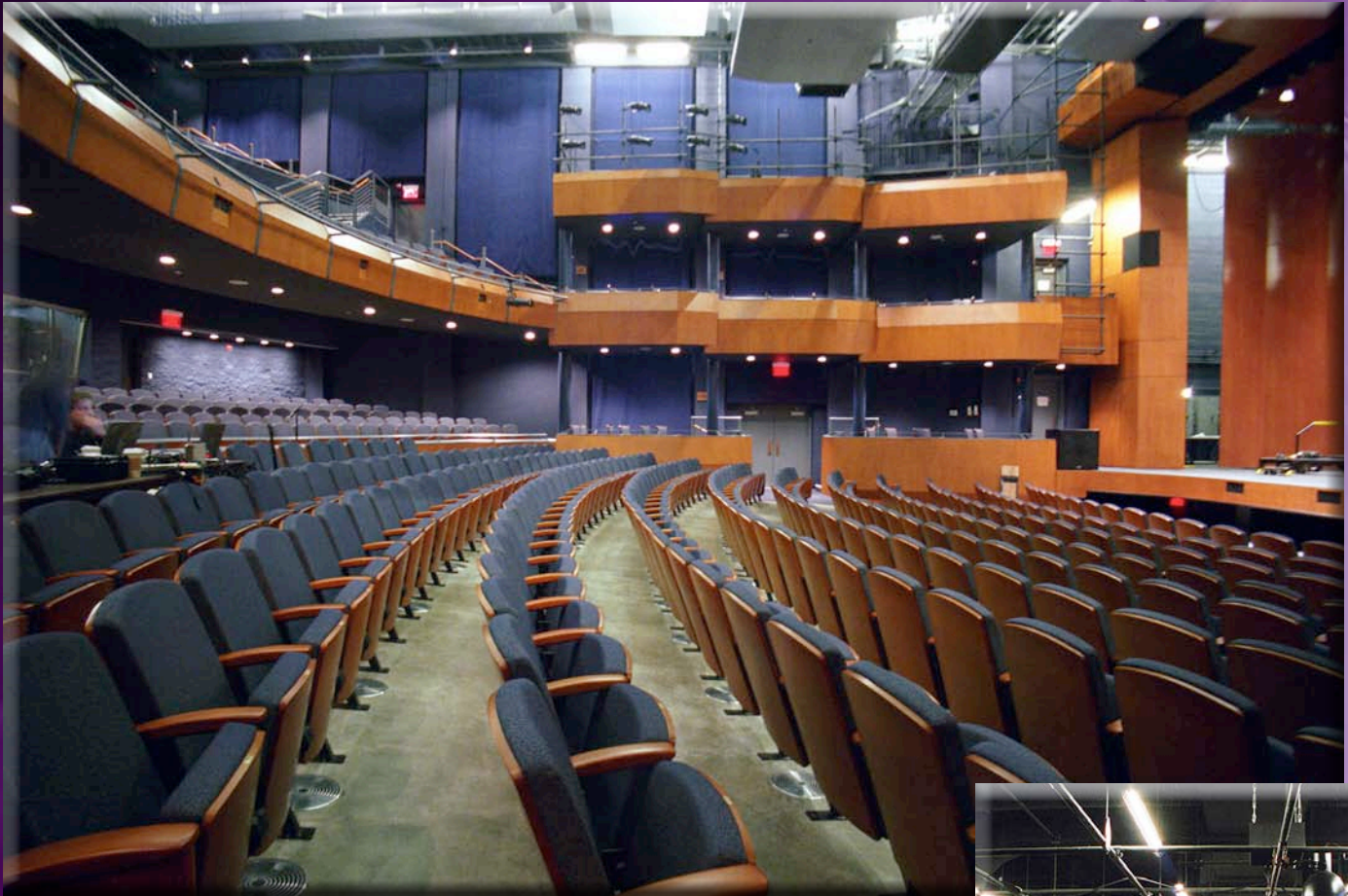


Aventine – Pekin, IL

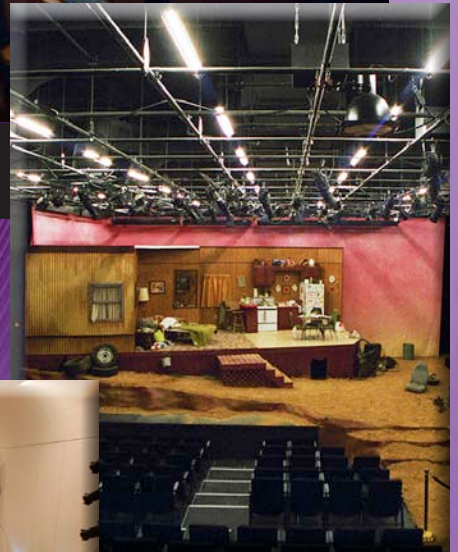


SwissRe – Kansas City, MO





Southeast Missouri State University – Cape Girardeau





# Our Services *(continued)*

## PROCUREMENT & ADMINISTRATION SUPPORT

CTI offers one of the most experienced procurement teams in the AV Industry, with hundreds of years of combined experience working with audio and video technology. Need a piece of portable gear? An unusual component for a conference room? We can help you identify the best solution and supply it at a reasonable cost. Our certified staff will also follow up to assist with installing the solution, to provide training, or to assist you in taking full advantage of our service agreements that help maintain your equipment throughout its life cycle.

## INSTALLATION & INTEGRATION

CTI's highly skilled sales and installation team has years of experience installing, commissioning and servicing multimedia systems. More than 85% of our staff has CTS, CTS-I, or CTS-D certification, ensuring their knowledge and professionalism.

## PROGRAMMING

Today's audiovisual systems require knowledgeable and experienced programmers to set them up properly.

Our programmers are factory trained on AMX and Crestron control systems, Biamp and other audio processors, LifeSize, Tandberg and Polycom videoconferencing codecs, Extron switchers and other digital media systems. As important, we are large enough to have our own in-house programmers, ensuring consistent interface design and after-sale support for our clients.

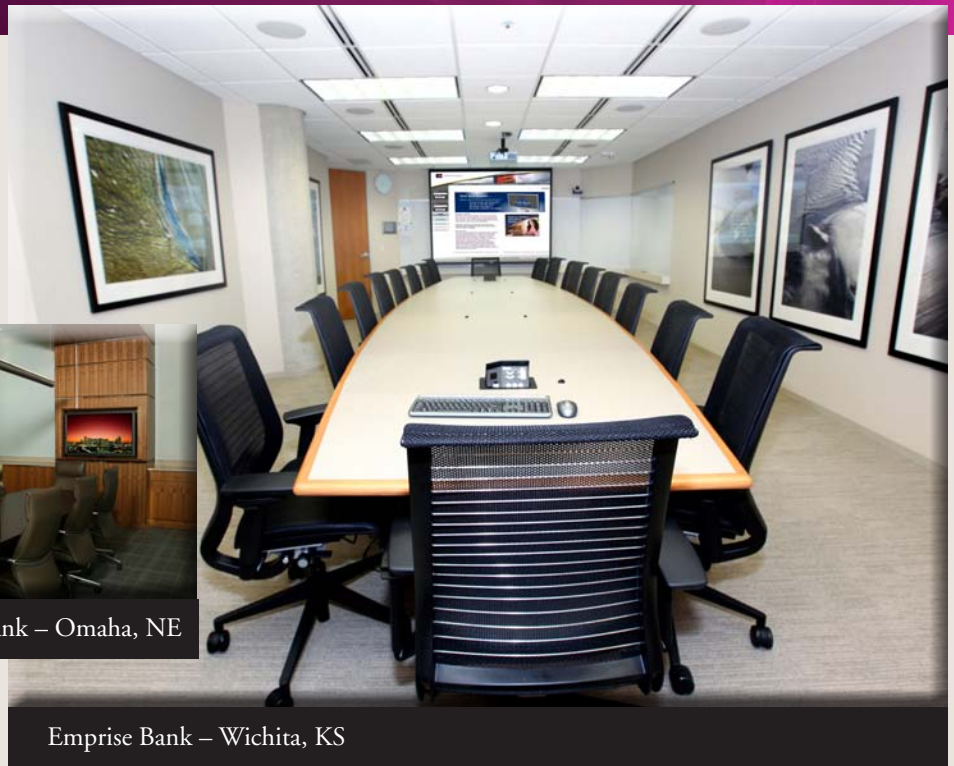


CTI St. Louis facility





American National Bank – Omaha, NE



Emprise Bank – Wichita, KS

## USER TRAINING

An important part of any CTI installation is a customized training program, held on your site to make sure that those using your new AV system will understand its operations and controls.

Our certified trainers can teach your people one-on-one or meet with them in groups. Benefits include maximizing product performance and protecting your system's reliability and useful life.

## POST INSTALLATION SERVICE & SUPPORT

Should you ever have a problem with your system, you should know that CTI is an authorized service provider for virtually all of the leading manufacturers of AV-related products, capable of servicing any existing system.

We also offer service agreements with unusually flexible terms. For example, you can purchase an agreement covering any possible problem with a new or existing system or opt for a less costly, labor-only agreement. We even offer blocks of hours of technicians' time, usable as you wish for maintenance, repairs, new installations, or even to cover staff for sick or vacation time.

# Additional Services



## VIDEOCONFERENCING SUPPORT

Advances in resolution and connectivity have made a tremendous difference in the usefulness of videoconferencing systems. To take full advantage of these changes, you need a supplier who has special expertise with AV and network technologies and who is willing to cater to the special needs of users.

With connections to 10,000 professional conference rooms around the world we can get you connected virtually anywhere. Our dedicated customer service team will arrange every detail of your videoconferencing event. You or your company will be globally accessible, economically efficient and unforgettable by taking advantage of CTI's technology.

CTI provides the following services:

- High Quality Public Videoconferencing Suites
- IP and ISDN Capabilities
- High Definition Conferencing
- Multi Point Calls
- Telepresence Suites
- Webcasting
- Off-Site Equipment Rentals
- Laptop Connections
- Additional Audio/Visual Peripherals

CTI Support Services

- NEW HD Bridge
- IP to ISDN gateway
- Fully trained, on-site technical and customer support

Need to hold a meeting with several participants? Give us a call for more availability and details.



World Agricultural Forum World Congress, St. Louis, MO

## RENTAL & STAGING

Do you need an AV or conferencing solution on a temporary basis? Perhaps for a special event or a trade show?

CTI has one of the nation's largest AV rental inventories and supports it with our large, very experienced technical and engineering staff. We are known for:

Videoconferencing Rentals, including

- Portable System Setup and Operation
- Bridging Services
- Firewall Transversal
- Member of all major room rental networks - arrange on worldwide basis

Event Staging

- Projection - Sound - Lighting - Truss Work - Pipe & Drape
- Complete Design and Engineering Services
- Programming
- Setup and Operation
- Backup Equipment
- Video and Presentation Production

Webcasting Services

- Staging Services: Camera, Sound, Lighting and Projection
- Video Production, including Pre and Post Services
- Hosting
- HTML Programming and Web Support
- Registration Services, including Pay per View

Litigation Support


- Projection and Sound Systems
- Image Annotation
- Evidence Digitization / Database
- Video Depositions





# CTI Locations and Coverage Area


## MAP OF LOCATIONS & SERVICES


 St. Louis  
(Corporate Headquarters)  
11653 Adie Rd.  
St. Louis, MO 63043  
Phone (314) 993-1400  
Fax (314) 993-0122


 Overland Park  
8900 Nieman Rd.  
Overland Park, KS 66214  
Phone (913) 894-2500  
Fax (913) 894-2200

 Memphis  
5425 East Raines Rd. Suite 2  
Memphis, TN 38115  
Phone (901) 360-8332  
Fax (901) 757-2337

 Omaha  
11205 South 150th St. Suite 500  
Omaha, NE 68138  
Phone (402) 593-6750  
Fax (402) 593-6901

 Peoria  
508 High Point Ln.  
East Peoria, IL 61611  
Phone (309) 698-8150  
Fax (309) 698-8158

 Decatur  
2121 South Imboden Court Suite 1321  
Decatur, IL 62521  
Phone (217) 428-1074  
Fax (217) 428-3819

 Wichita  
248 N. Cleveland Rd.  
Wichita, KS 67214  
Phone (316) 651-0119  
Fax (316) 651-0076

 Little Rock  
1419 Westpark Dr. Suite B  
Little Rock, AR 72204  
Phone (501) 375-2800  
Fax (501) 375-2801

 Extended Coverage Area



[www.conferencetech.com](http://www.conferencetech.com)  
(800) 743-6051



If you're interested in learning more about  
Conference Technologies, Inc.<sup>®</sup>,  
our services or how we might be able to assist  
with your audiovisual needs,  
please give us a call or visit our website.



[www.conferencetech.com](http://www.conferencetech.com)